AstraZeneca at a glance

AstraZeneca is a global, science-led biopharmaceutical business...

...with an on-market portfolio in our chosen therapy areas.

Respiratory, Inflammation and Autoimmunity



\$4 987m

Product Sales 2014: \$5,063m 2013: \$4,677m

Cardiovascular and Metabolic diseases



\$9,489m

Product Sales 2014: \$9,802m 2013: \$8.830m Oncology



\$2,825m

Product Sales 2014: \$3,027m 2013: \$3.193m Infection, Neuroscience and Gastrointestinal



\$6,340m

Product Sales 2014: \$8,203m 2013: \$9,011m

Highlights

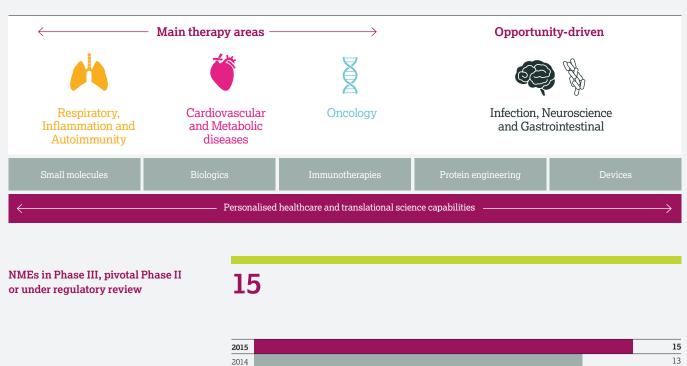
- > Respiratory sales up by 7%, including 25% in Emerging Markets, before completion of the acquisition of Takeda's respiratory business
- > Sales of Symbicort down by 3%
- > Brilinta/Brilique sales up by 44%, including 64% in the US
- > Diabetes sales up by 26%, including 76% in Emerging Markets
- > Sales of *Crestor* fell by 3% reflecting competition from generic statins and pricing pressure
- > Oncology sales up by 7%
- > New Oncology included for the first time (comprising Lynparza, Iressa (US) and Tagrisso)
- > Lynparza launched in 15 markets and sales of \$94 million
- > Sales of Nexium declined by 26%, including 52% in the US following loss of exclusivity
- > Sales of Seroquel XR fell by 12% and Synagis fell by 26%

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Sales and Marketing from page 48, Financial Review from page 62 and Geographical Review from page 227

2012

We have distinctive R&D capabilities, a growing late-stage pipeline...



Therapy Area Review from page 24 and Research and Development from page 42

...and a strong global commercial presence, with strength in Emerging Markets.

North America	Europe	International and Japan
\$10,007m	\$5,323m	\$8,311m
Product Sales	Product Sales	Product Sales
2014: \$10,710m	2014: \$6,638m	2014: \$8,747m
2013: \$10,328m	2013: \$6,658m	2013: \$8,725m
Employees		

7,600

5,900

21,900

Highlights

- > Sales in the US declined by 6% reflecting entry of generic Nexium products and adverse Synagis quideline changes
- > Favourable performances were delivered by Brilinta, Farxiga, Bydureon and Lynparza as well as the acquired Respiratory medicines, Tudorza and Daliresp
- > Sales in Canada grew by 4%

- > Sales declined by 6%
- > Strong growth for Diabetes medicines was offset by generic competition facing *Crestor* and *Seroquel XR*
- > 14% decline in *Symbicort* sales reflected adverse pricing movements driven by competition from analogues in key markets
- > Emerging Markets revenue grew by 12% to \$5,822 million, including China sales growth of 15%
- > Sales in Japan grew by 4% to \$2,020 million
- > Opened facility in Russia

Business Review from page 42

Our talented employees are committed to achieving our Purpose in a sustainable way...

61,500 employees worldwide



8,900 employees in R&D



12,500 employees in Manufacturing and Supply



Increasing our proximity to bioscience clusters and co-locating around three strategic R&D centres







Employees from page 52

...and our disciplined capital allocation enables commitment to a progressive dividend.

All growth rates at CER. All employee numbers are approximate as at 31 December 2015. \$3,443m

Net cash shareholder distributions increased to \$3,443 million

2015		\$3,443m
2014		\$3,242m
2013		\$2,979m

\$2.80

Dividend per Ordinary Share unchanged

2015	\$2.80
2014	\$2.80
2013	\$2.80