

Welcome, introduction and context

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Purpose of the webinar



Build the **understanding** for the AZ Coupa implementation



Outline the approach to **enable suppliers** as we transition into Coupa



Share key aspects of the changes required and **what it means for you**



Show the **Coupa Supplier Portal** and how easy it is to use



Why are we here?

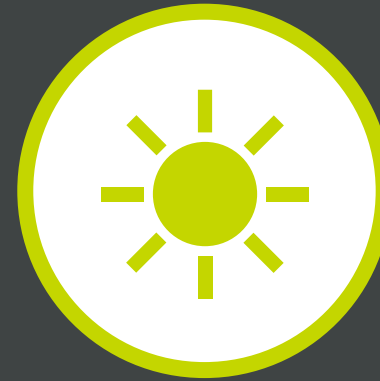
Business context



Generate Financial Value



Optimize Supplier Collaboration



Achieve Sustainable Business

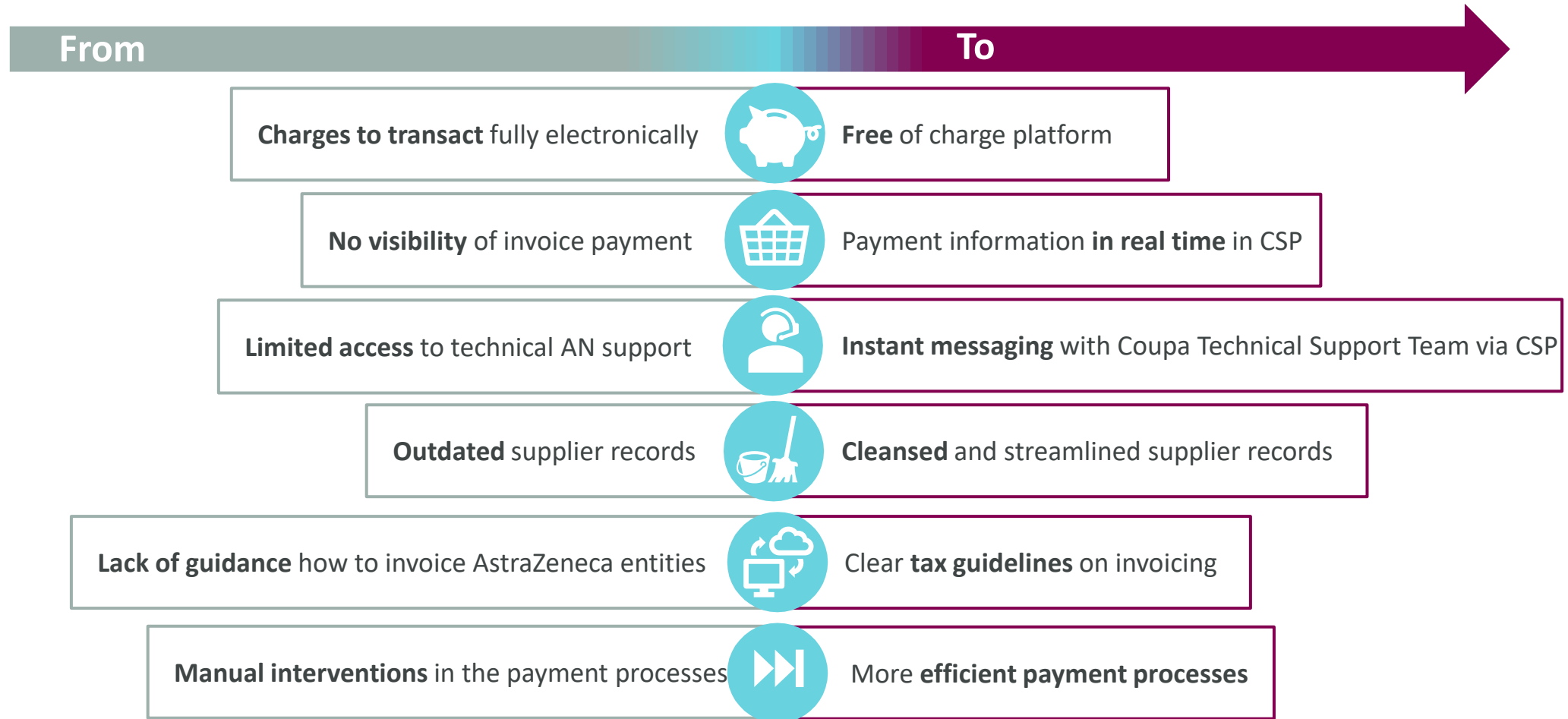


Enable Business Agility



What will be different with Coupa?

Coupa will address all non-manufacturing supplier spend in the geographies it will be deployed



Approach to enabling suppliers

Lidia Korbel



Global sequencing approach



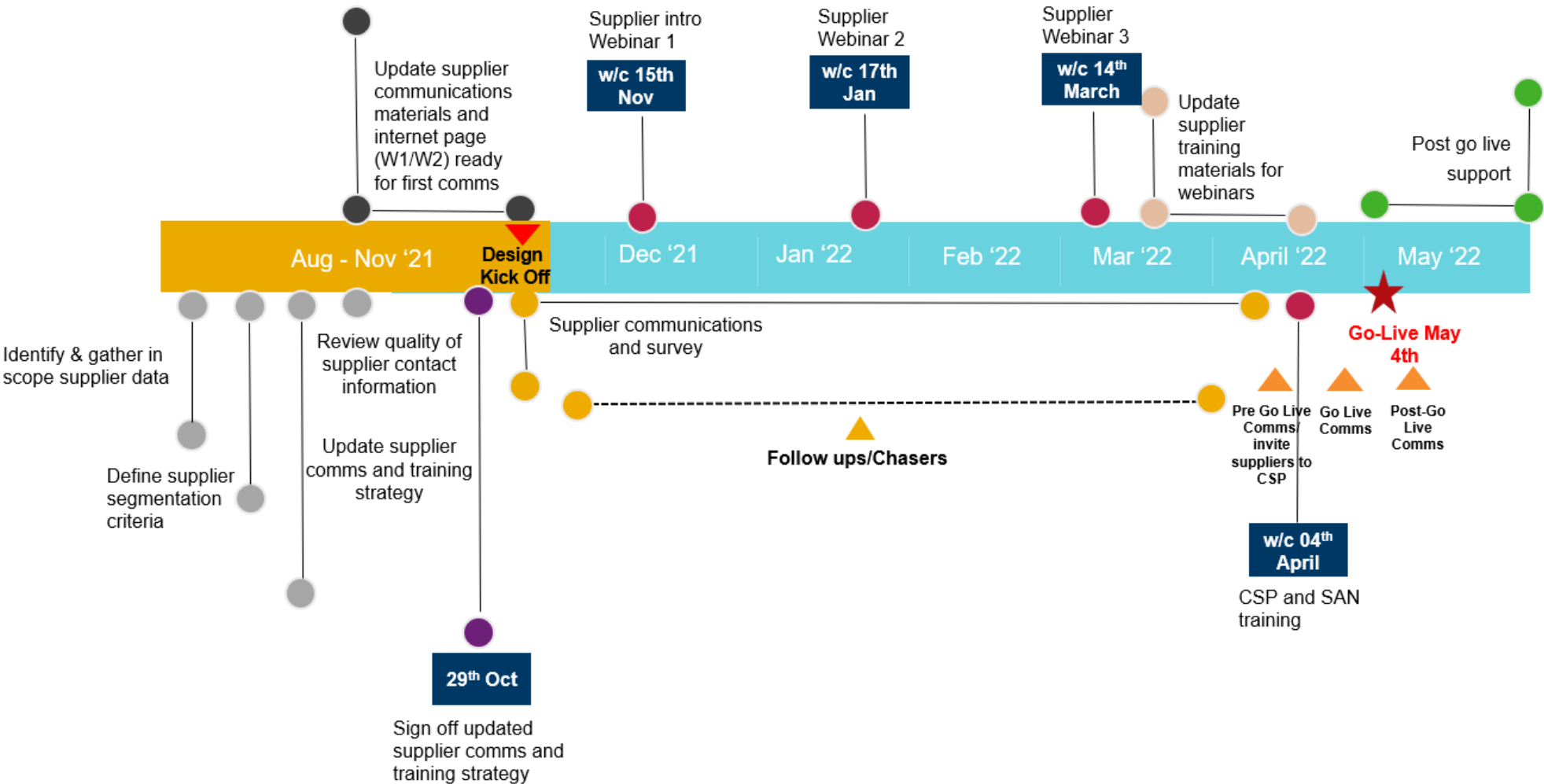
Why deploy in this order?

- Balances risk and impact
- Upfront design critical
- With experience, we've been able to accelerate



Supplier Enablement High Level Plan Wave 3

4th May
Go-Live

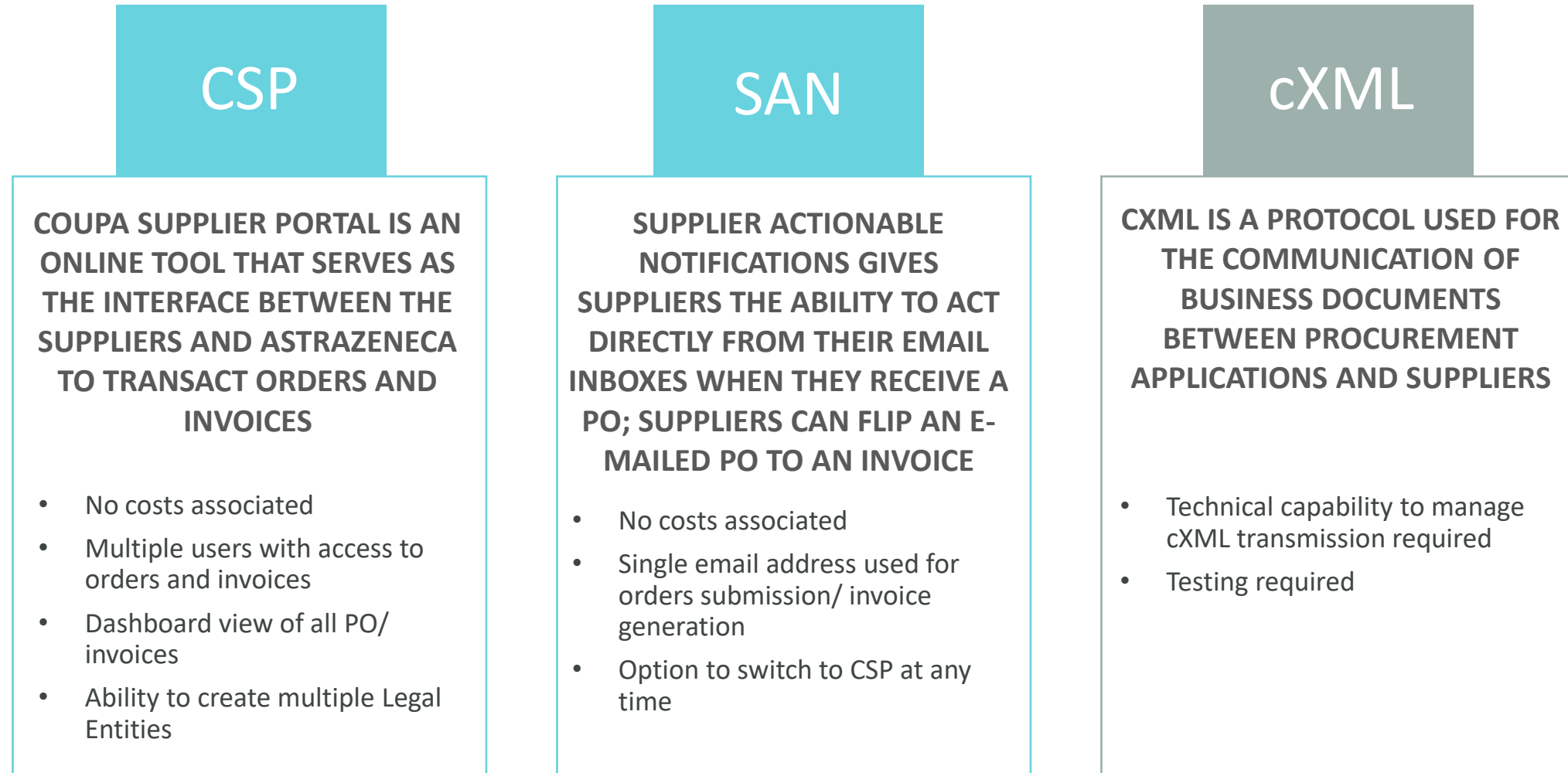


PO & Invoice transmission enablement

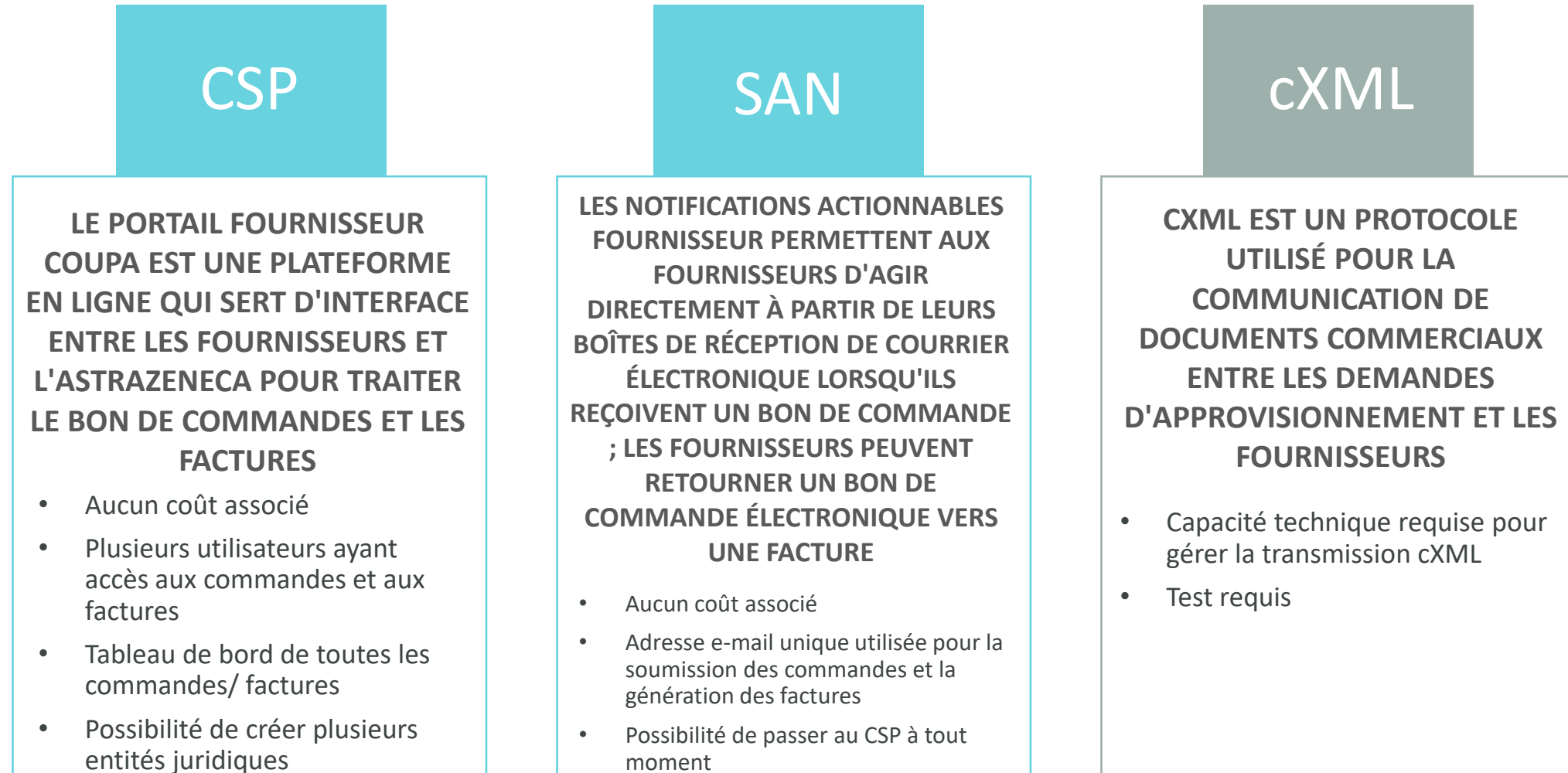
Bob Biros



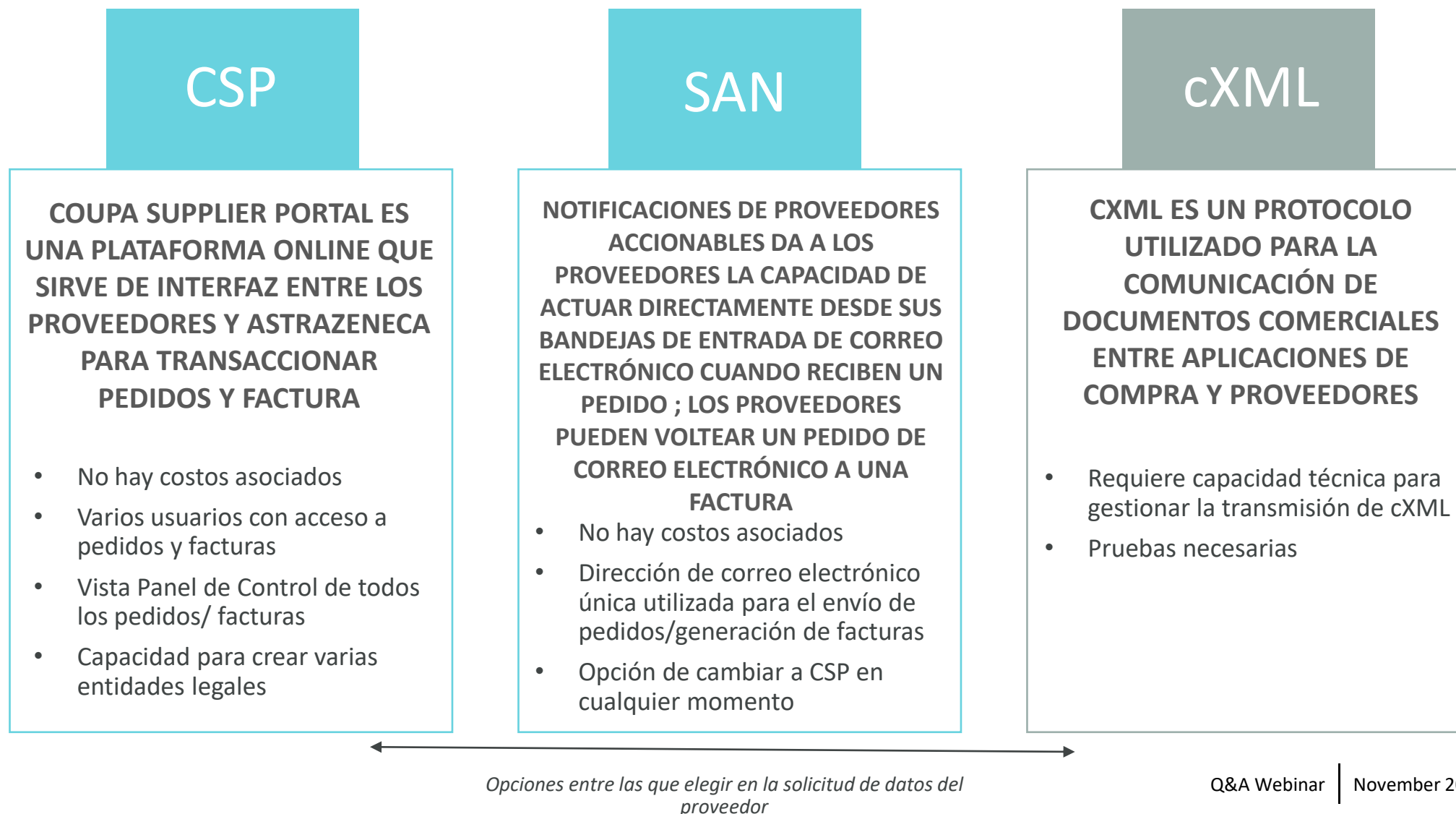
Coupa transmission methods – free of charge



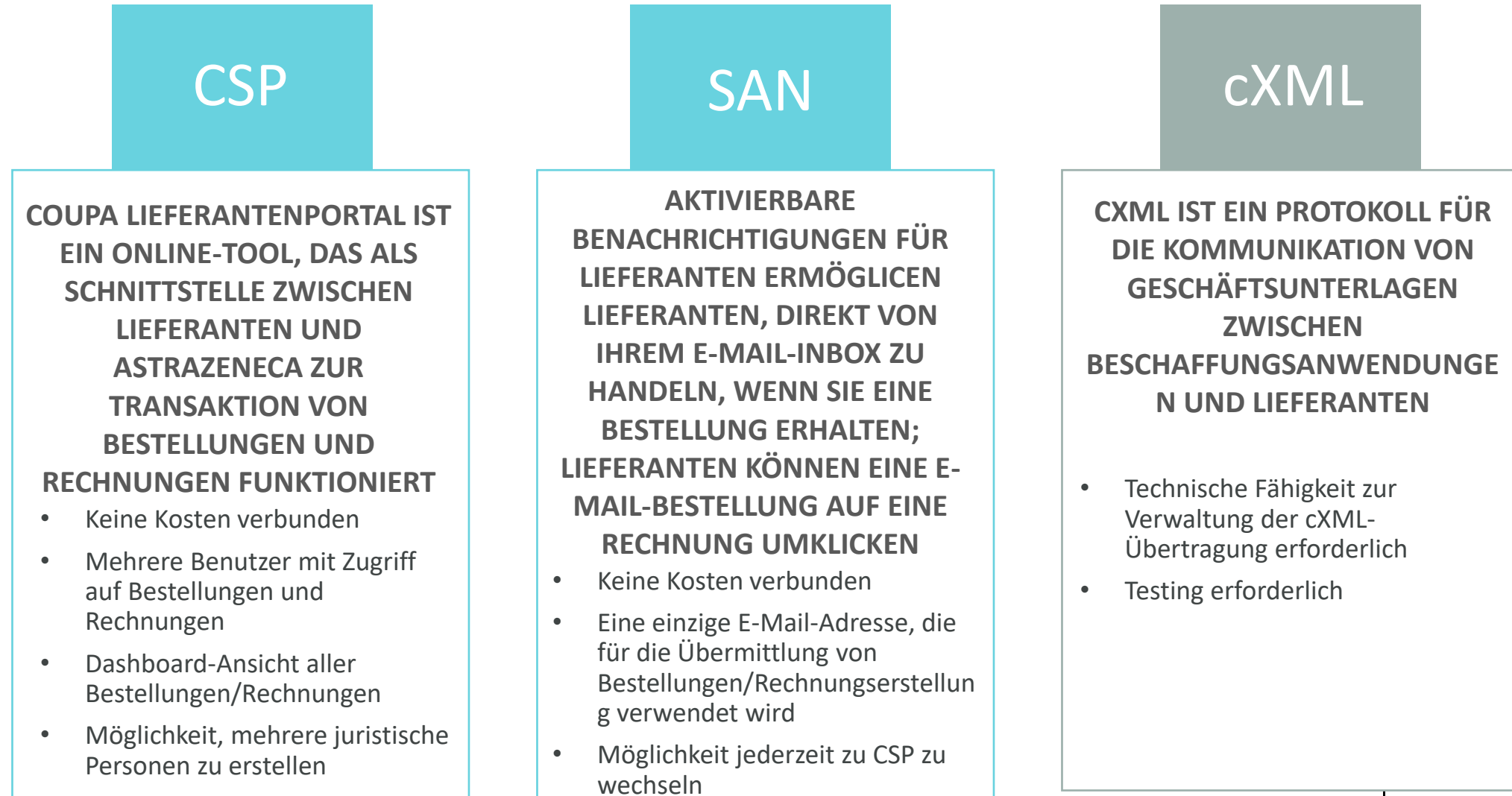
Modes de transmission Coupa - gratuit



Coupa - métodos de transmisión – sin costo



Coupa Übertragungswege – kostenlos



Coupa Supplier Portal Demo



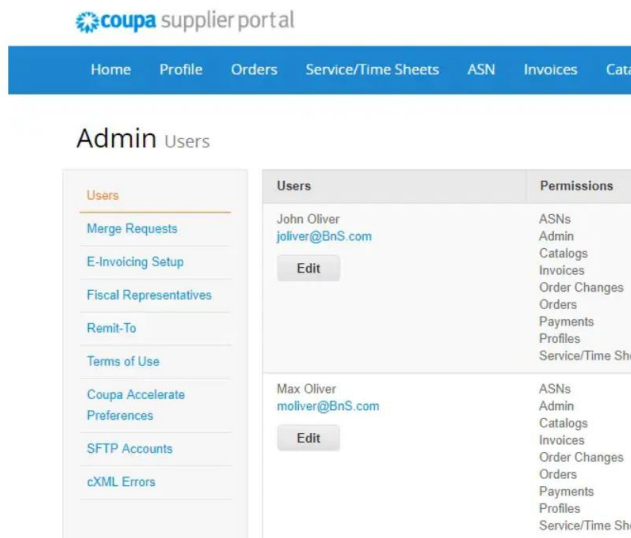
AstraZeneca 

Coupa

Transforming
the way we buy



Coupa Supplier Portal



What are the key benefits of joining the CSP?

Key benefits include:

Free self-serve tool for suppliers – easily update profiles and contact information

Easy-to-use – receive all Purchase Orders and track payment status in real time

One stop shop – easily create and submit invoices online

Decreased paperwork – no longer need to print, mail or fax invoices

Standard processes = faster authorizations

Will we need additional software to use the CSP?

No additional software is required. As Coupa is a cloud-based technology, all you will need is an active email account and web browser to access the portal and transact with AstraZeneca

How much does it cost to transact with AstraZeneca via the CSP?

There is no cost for suppliers to use Coupa.

How do I register for the CSP?

Our Supplier Enablement Team will send you an invitation to join the CSP and we will partner with you to ensure a smooth transition to Coupa.

How long does it take to register for the CSP?

The registration process takes less than 5 minutes upon receiving the invitation email. Suppliers can expect to receive an invitation email from AstraZeneca in September 2021.

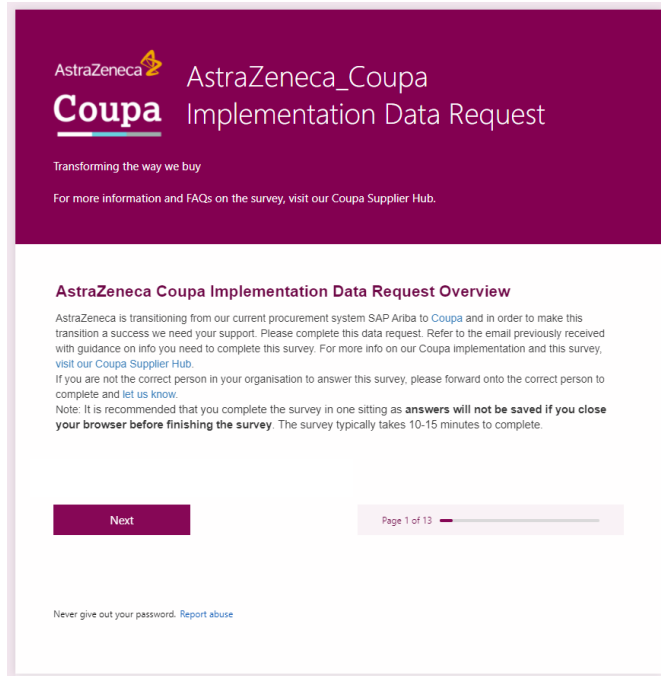


Data request

Gabriela Vesa



AZ Coupa Implementation Data Request



The screenshot shows the AstraZeneca Coupa Implementation Data Request survey page. The header is purple with the AstraZeneca logo and the text 'AstraZeneca_Coupa Implementation Data Request'. Below the header, it says 'Transforming the way we buy' and 'For more information and FAQs on the survey, visit our Coupa Supplier Hub.' The main content area is white and contains the title 'AstraZeneca Coupa Implementation Data Request Overview'. The text explains that AstraZeneca is transitioning from SAP Ariba to Coupa and needs supplier support to complete the data request. It includes instructions to refer to a previous email, visit the Coupa Supplier Hub, and forward the survey to the correct person. A note states that answers will not be saved if the browser is closed before finishing the survey. At the bottom, there is a 'Next' button, a progress bar showing 'Page 1 of 13', and a footer with the text 'Never give out your password. Report abuse'.

Existing suppliers will be sent an email with a link to a data request asking for information about your company and required contact **information to get you setup to transact with AstraZeneca** (inc. preferred methods for receiving orders and submitting invoices).

To request the data request to be resent, contact us at:

Coupa-Supplier-Enablement@astrazeneca.com

If you don't act and reply to our data request, your company will not be able to transact with AstraZeneca.



What are the questions?

- What is the full legal name of the company you represent?
- What is the primary Tax ID (EIN/TIN/BN, VAT number etc.) of the company you represent?
- Registered Address (Street Line, City, State / Province, Postal Code, Country)
- Primary contact: First Name, Surname, Email address, Phone Number
- PO and Invoice Options
 - CSP (Coupa Supplier Portal)
 - SAN (Supplier Actionable Notification)
 - cXML
- Please confirm the email address to which all AstraZeneca Purchase Orders for your company should be sent?
- What is the preferred language you would like to receive purchase orders?



Open Q&A



Next Steps



What's next and what do we need from you?



Supplier data collection through data request

- Respond to the data request, providing us with your company details and preferred methods for transacting



Training & Communication

- Be part of this exciting transformation
- Share the message about the Coupa roll-out at AZ across your company
- Save the dates for Coupa Supplier Portal Training Sessions (2Q2022)



Transitioning from Ariba to Coupa

- Be aware that AZ will be closing open POs and then transitioning them to Coupa – this will mean you will have a new PO number once we go-live
- Speak to your AstraZeneca customer/point of contact to ensure you are prepared for the transition



Useful resources

The AstraZeneca Coupa Supplier Hub

<https://www.astrazeneca.com/az-suppliers/az-coupa-supplier.html#!>

The Coupa Supplier Portal Guide for AstraZeneca Suppliers

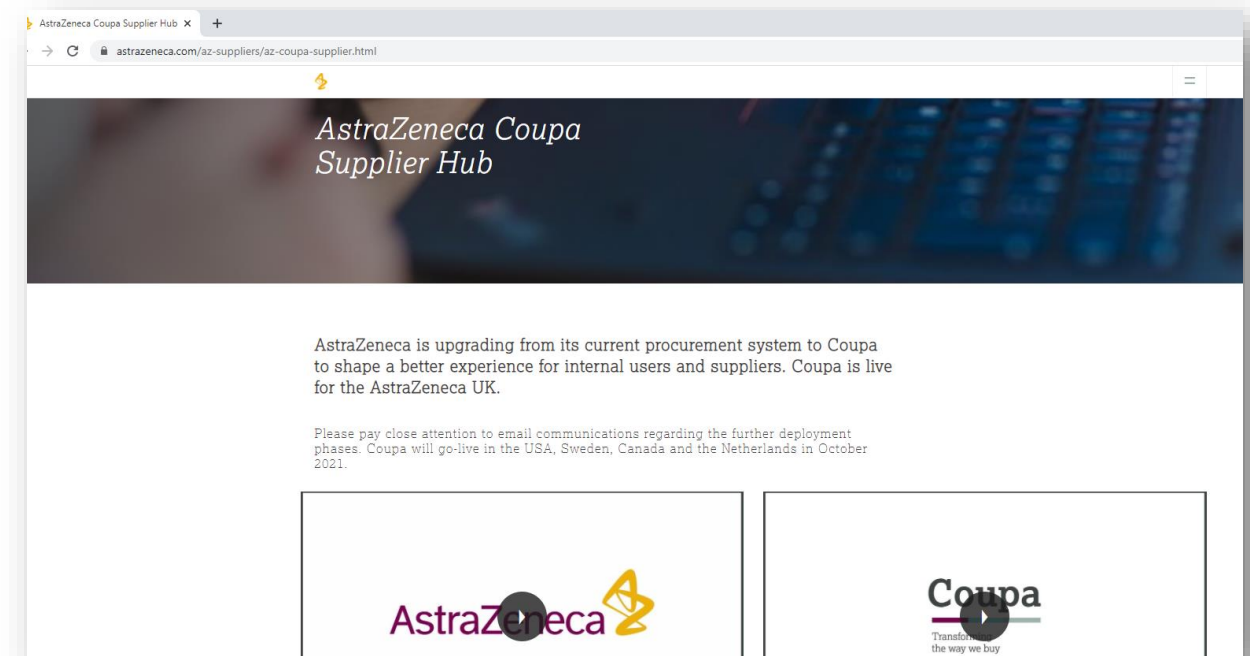
<https://rise.articulate.com/share/Lk8m5vURckjcehzwm6gYOJfFy-qnib5#/>

Coupa Success Portal

<https://success.coupa.com/>

AstraZeneca Coupa Supplier Enablement Team Mailbox

Coupa-Supplier-Enablement@astrazeneca.com



Thank you!

